



EGM – INVESTOR DAY – IR TOP CONSULTING  
12.11.2025

# ILPRA

Made in Italy since 1955



ILPRA is a long-standing company that acts in the field of packaging since 1955. From the year of its birth to its listing on the Italian Stock Exchange in 2019, the company has achieved important results in terms of economic expansion and growth of its workforce.

Today, with more than 21.000 installed machines and 8 subsidiaries, ILPRA has a worldwide presence.



The company has maintained a steady growth and created its own identity, now synonymous with quality and reliability, thanks to a fundamental principle:

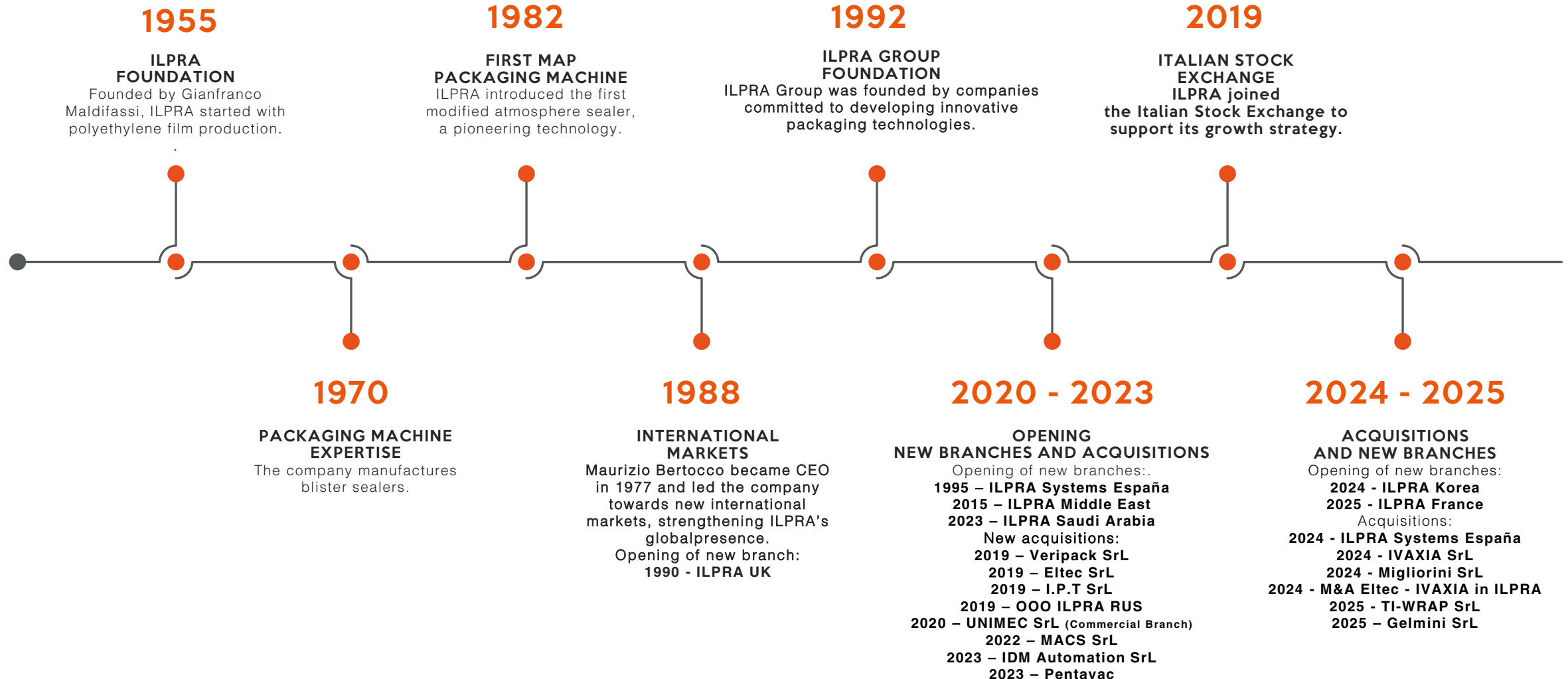
**CUSTOMER SATISFACTION FIRST.**

COMPANY  
LISTED ON



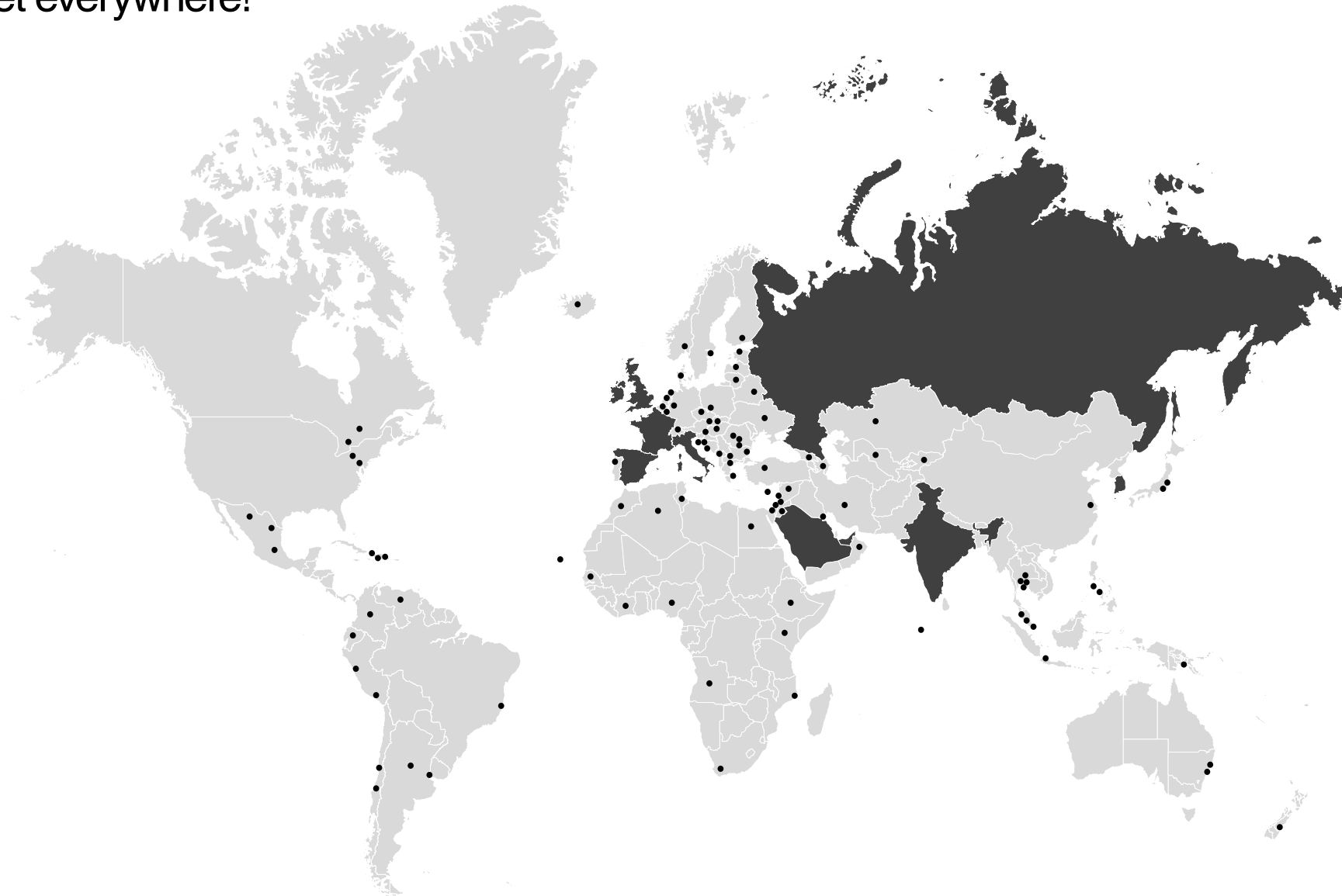
# OUR STORY

## 70 years of Packaging story



# OUR BRANCHES

We get everywhere!



■ Branches  
● Dealers

# FINANCIAL HIGHLIGHTS

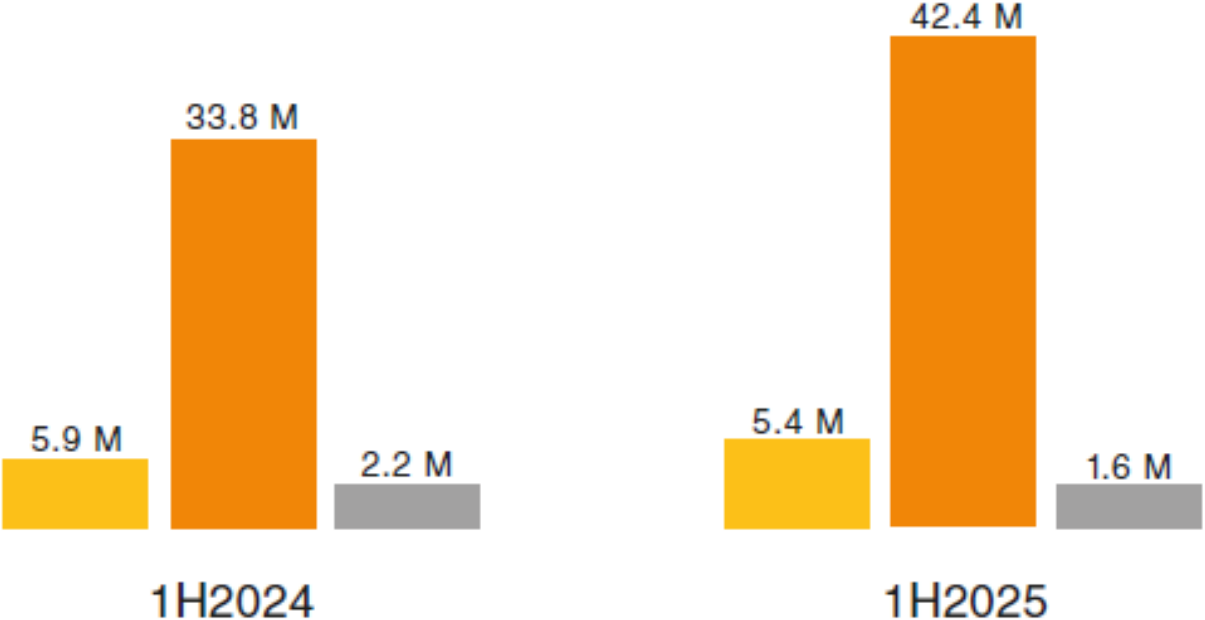
Data Analysis 1h2025

## Key Indicators (€)

EBITDA

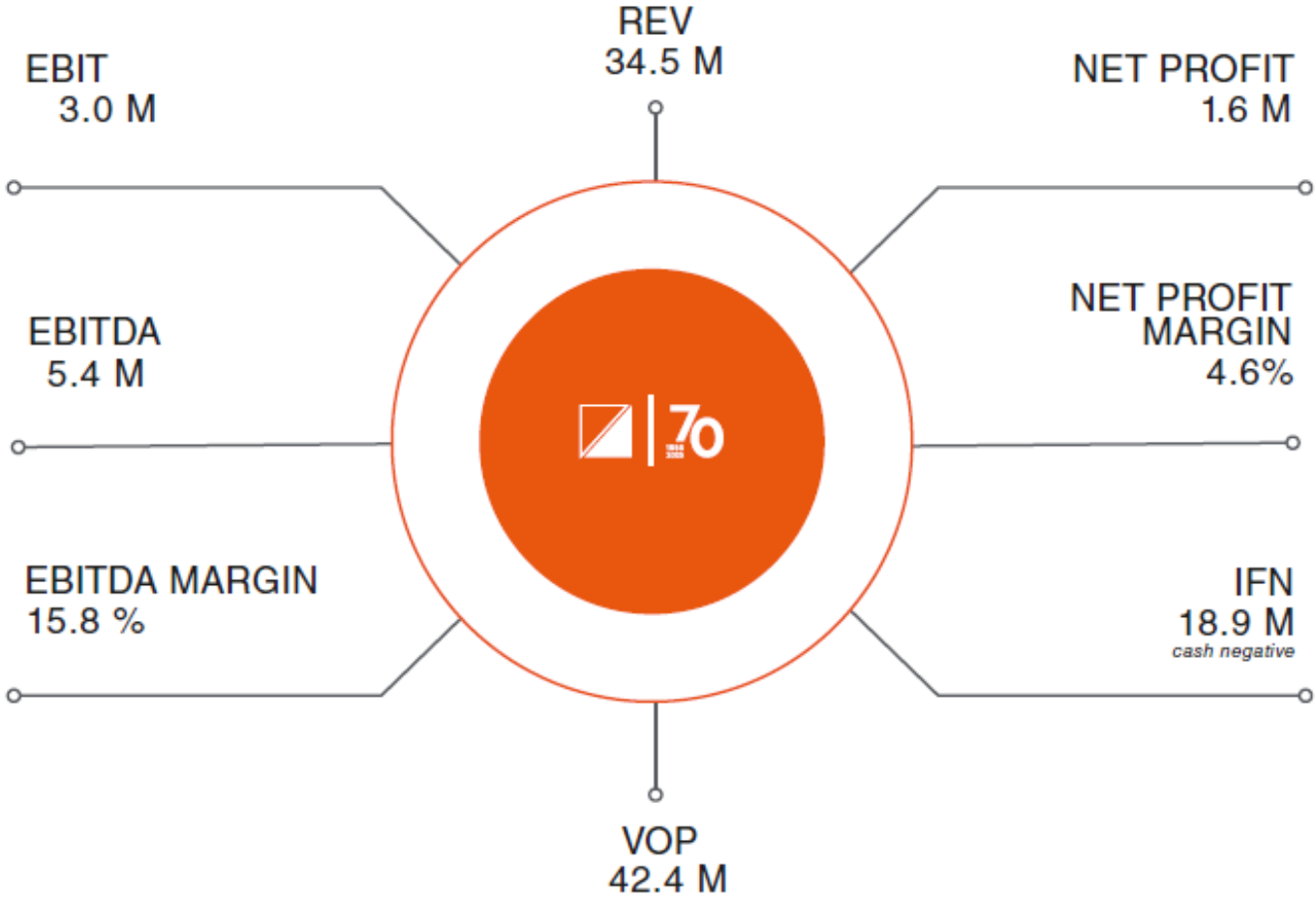
VOP

NET PROFIT



# FINANCIAL OVERVIEW

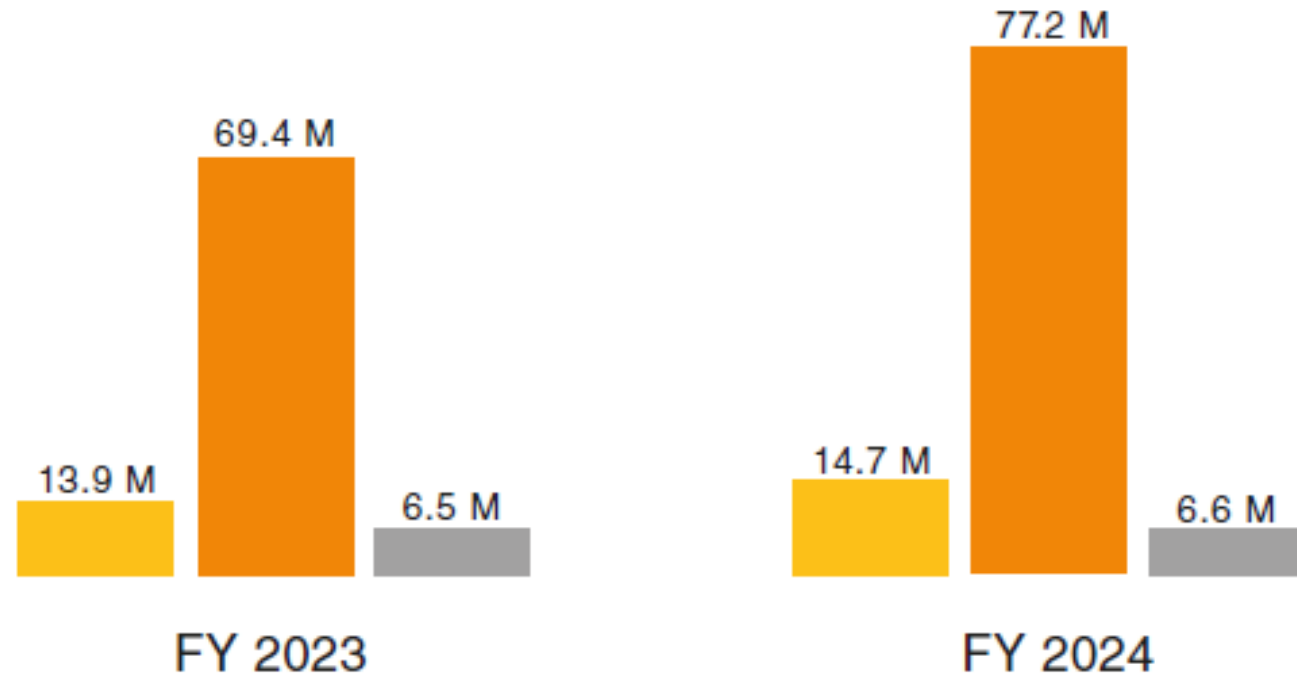
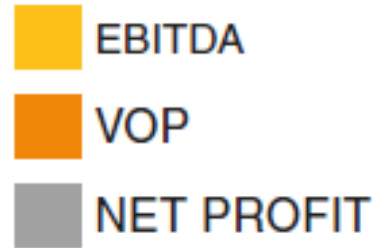
Data Analysis 1h2025



# ANNUAL FINANCIAL HIGHLIGHTS

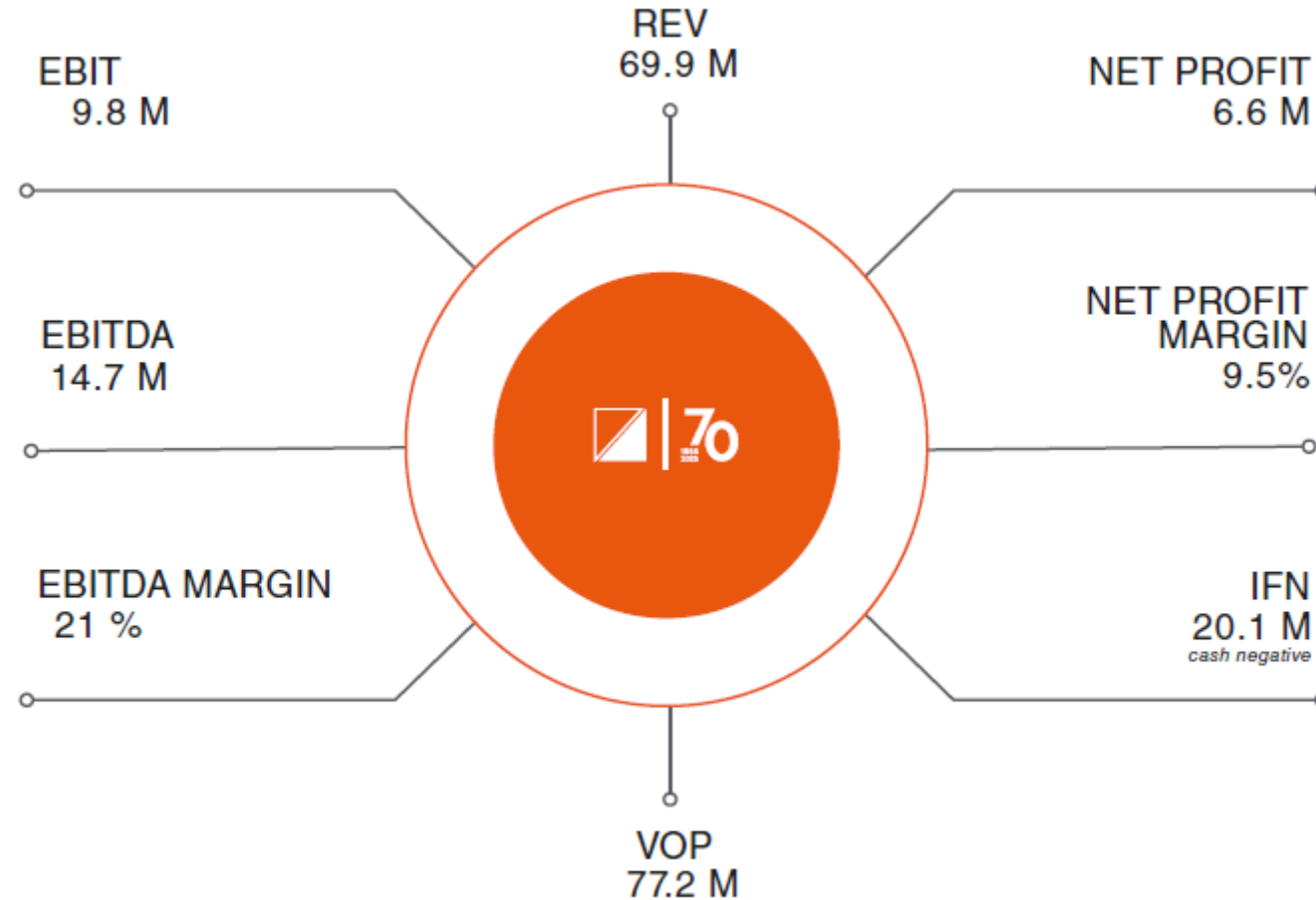
Data Analysis FY2024

## Key Indicators (€)



# ANNUAL FINANCIAL OVERVIEW

Data Analysis FY2024



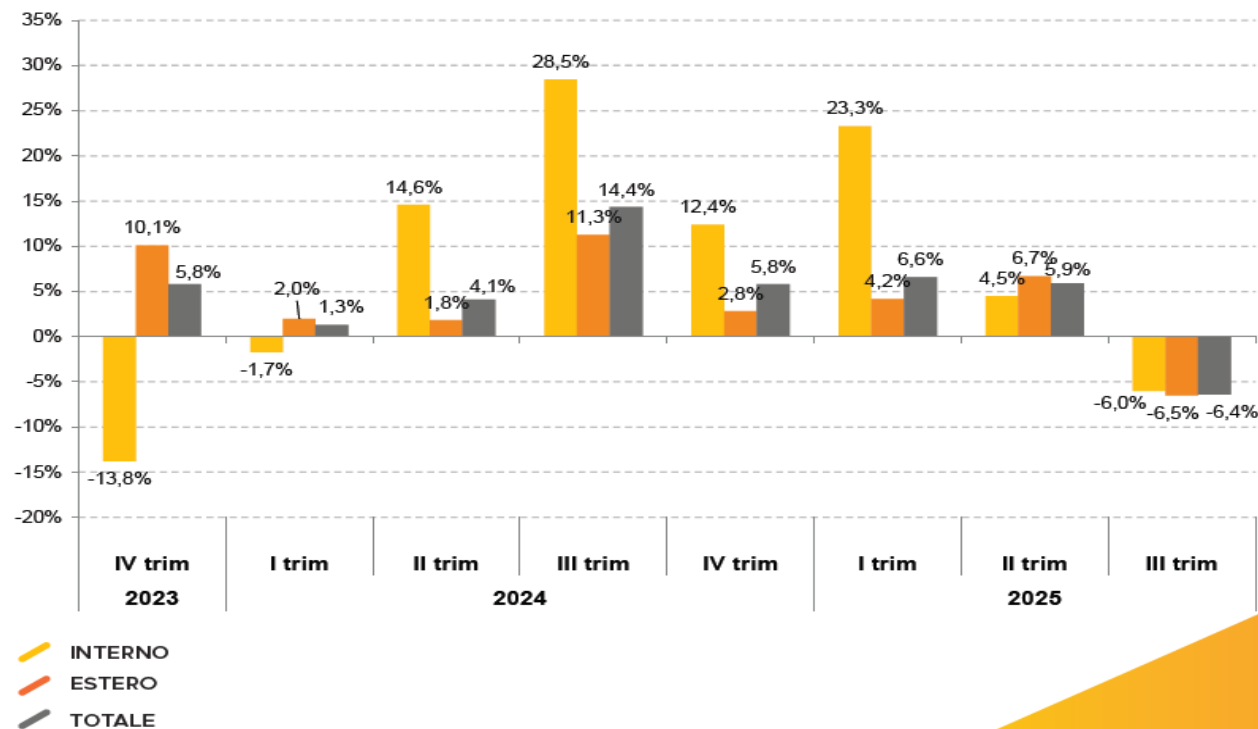


# UCIMA DATA, THIRD QUARTER

Data UCIMA, third quarter

On a cumulative basis, **turnover** increased by **+2.0%** for the first nine months of the year compared to the same period in 2024. Specifically, domestic sales increased by **+7.5%**, while foreign sales showed a change of **+1.5%**.

Grafico 1 - FATTURATO A PREZZI CORRENTI



# UCIMA DATA, THIRD QUARTER

## Data UCIMA, third quarter

**Cumulative orders** for the first nine months show an increase of **+3.9%** compared to the same period last year, with the domestic market up +2.9% and foreign sales up +4.1%.

Grafico 3 - MESI DI PRODUZIONE ASSICURATA - media annua

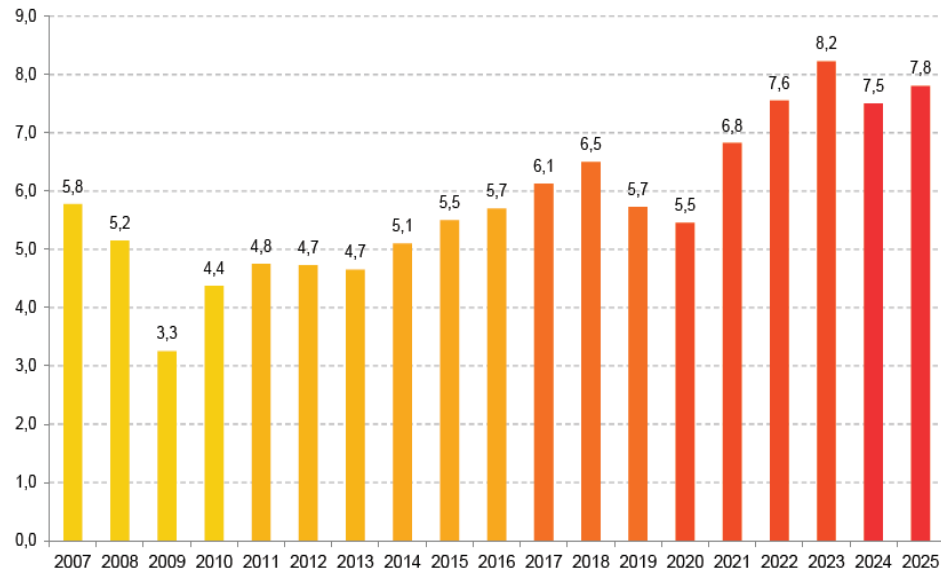
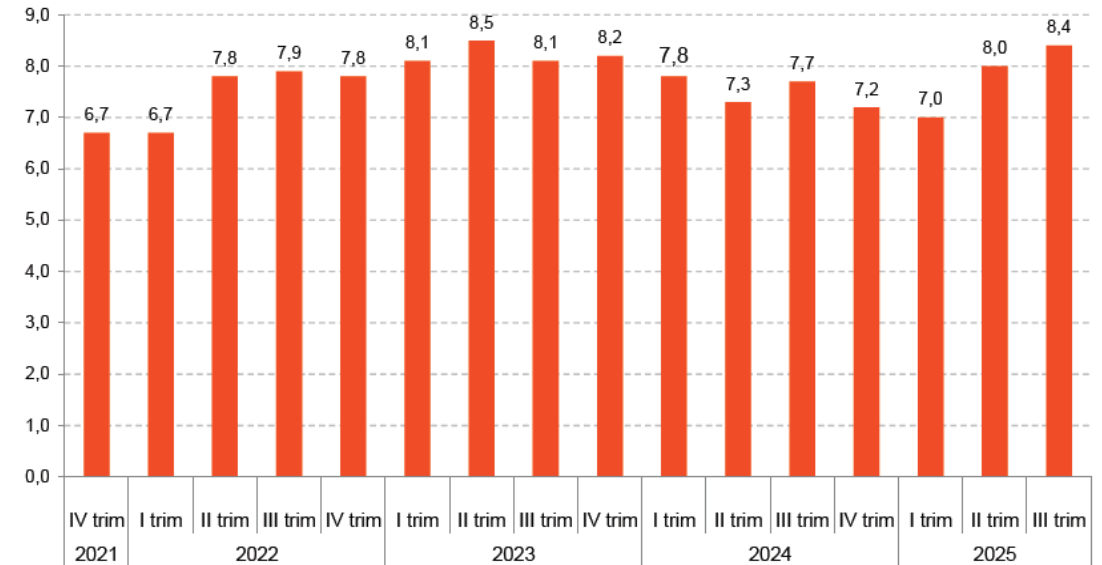


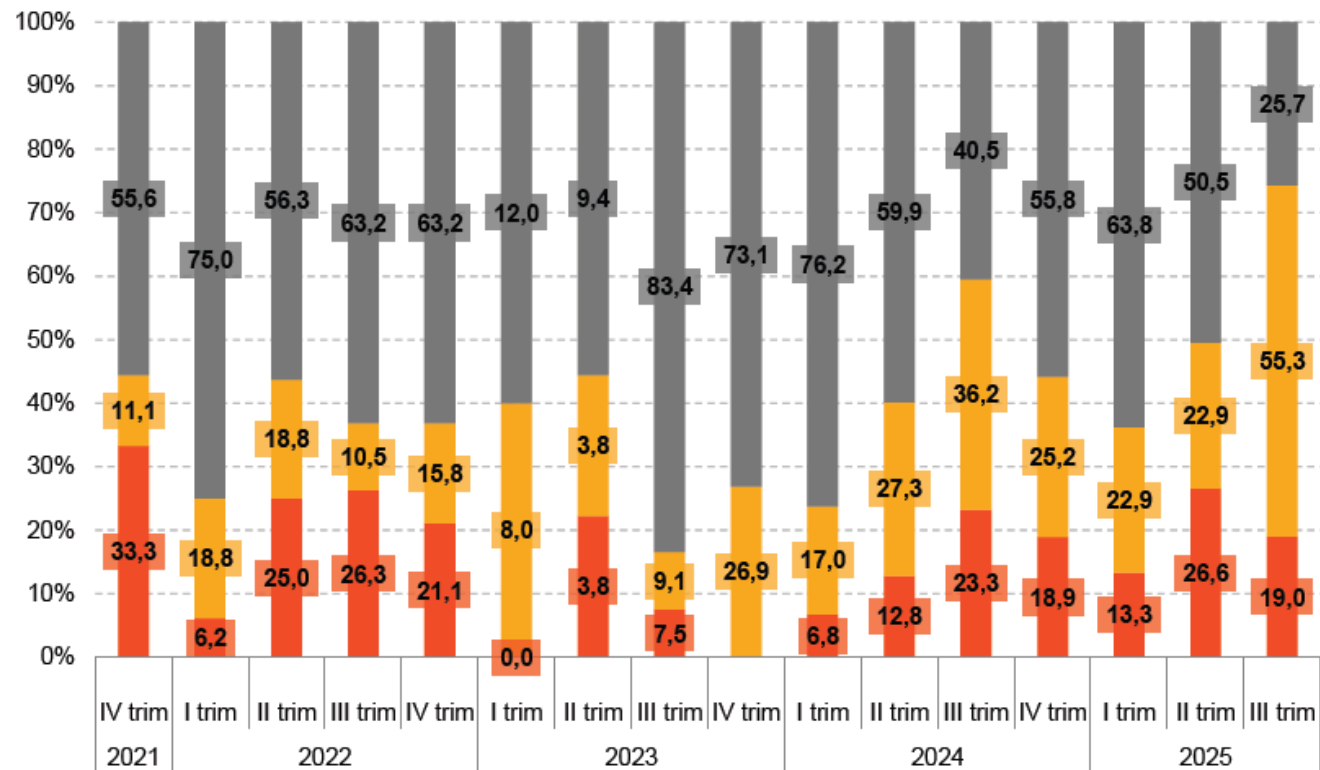
Grafico 2 - MESI DI PRODUZIONE ASSICURATA



# UCIMA DATA, THIRD QUARTER

Data UCIMA, third quarter

Grafico 4 - ASPETTATIVE ORDINI ITALIA PER IL TRIMESTRE SUCCESSIVO



- █ Incremento
- █ Stabilità
- █ Flessione



# THANK YOU FOR YOUR ATTENTION

**ILPRA SpA**

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