



## INVESTORS PRESENTATION







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# OUR STORY

70 years by our customers' side

Our journey began in 1955, when ILPRA was founded and introduced the first tray sealer for food packaging. Over the past 70 years, we've become true packaging tailors—listening closely, learning continuously, and crafting the right solutions for production needs across the world.

## For us, packaging is a matter of trust.

ILPRA's solid foundation and the ambition driving our work led to a major milestone in 2019: our listing on the Italian Stock Exchange. This step has enabled us to diversify our funding sources, accelerate growth and maintain transparency with both the market and our stakeholders.

**1955**

### ILPRA FOUNDATION

Founded by Gianfranco Maldifassi, ILPRA started with polyethylene film production.

**1970**

### PACKAGING MACHINE EXPERTISE

The company manufactures blister sealers.

**1982**

### FIRST MAP PACKAGING MACHINE

ILPRA introduced the first modified atmosphere sealer, a pioneering technology.

**1988**

### INTERNATIONAL MARKETS

Maurizio Bertocco became CEO in 1977 and led the company towards new international markets, strengthening ILPRA's global presence.  
Opening of new branch:  
1990 - ILPRA UK

**1992**

### ILPRA GROUP FOUNDATION

ILPRA Group was founded, an union of several companies committed to the development of new technologies in the field of packaging.

**1995**

### NEW BRANCHES

Opening of new branches:  
1995 - ILPRA Systems España  
2015 - ILPRA Middle East

**2019**

### ITALIAN STOCK EXCHANGE

In the same year ILPRA joined the Italian Stock Exchange to support its growth strategy, it also became part of the Packpact Network — a coalition of leading Italian packaging companies.

**2020-2023**

### ACQUISITIONS AND NEW BRANCHES

Acquisitions:  
2019 - Veripack SrL  
2019 - Eltec SrL  
2019 - I.P.T. SrL  
2019 - OOO ILPRA RUS  
2020 - UNIMEC SrL (Commercial branch)  
2022 - MACS SrL  
2023 - IDM Automation SrL  
2023 - Pentavac SrL  
Opening of new branch:  
2023 - ILPRA Saudi Arabia

**2024-2025**

### ACQUISITIONS AND NEW BRANCHES

Opening of new branches:  
2024 - ILPRA Korea  
2025 - ILPRA France  
Acquisitions:  
2024 - ILPRA Systems España  
2024 - IVAXIA SrL  
2024 - Migliorini SrL  
2024 - M&A Eltec - IVAXIA in ILPRA  
2025 - TI-WRAP SrL

# OUR PHILOSOPHY

More Than Machinery

The ILPRA method is both the key and the driving force behind our success. By standing alongside our customers from design to installation — and beyond — we've built a company capable of delivering a truly unique value proposition.

**Today, we are consultants, designers, manufacturers, suppliers and supervisors for your packaging project.**

## OUR MISSION

**We support productions around the world on a path of mutual growth, delivering customized packaging solutions that guarantee high-quality products for the market.**

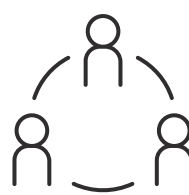
## OUR VALUES



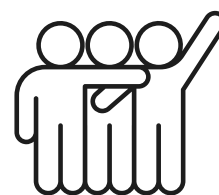
RESPECT



RELIABILITY



COHERENCE



TEAM WORK



RESPONSIBILITY



INNOVATION



AVAILABILITY



VERSATILITY

# OUR COMPANIES














More Than Machinery



**ILPRA**<sup>®</sup>  
PACKAGING SOLUTIONS  
ILPRA S.p.A. - Mortara (PV)



















## PRODUCTION COMPANIES



 <b>Strema</b> A MEMBER OF ILPRA GROUP	 <b>VERIPACK</b> A MEMBER OF ILPRA GROUP	 <b>pentavac</b> A MEMBER OF ILPRA GROUP	 <b>MIGLIORINI</b> UNIQUE PACKAGING MACHINES
Strema S.r.l. - Buttapietra (VR)	Veripack S.r.l. - Cislago (VA)	Pentavac S.r.l. - Brescia (BS)	MIGLIORINI S.r.l. - Vigevano (PV)
85,0 % 	80,0 % 	70,0 % 	51,0 % 
 <b>MACS</b> INSPIRING INNOVATION	 <b>idm automation</b> A MEMBER OF ILPRA GROUP	 <b>TI WRAP</b>	
MACS S.r.l. - Bologna (BO)	IDM Automation S.r.l. - Vigevano (PV)	TI WRAP S.r.l. - Volpiano (TO)	
30,0 % 	68,0 % 	50,0 % 	

## COMMERCIAL COMPANIES



 <b>ILPRA</b> MIDDLE EAST	 <b>ILPRA</b> ARABIA البراعة العربية	 <b>VERIPACK</b> SOLUTIONS INDIA	 <b>ILPRA</b> SYSTEMS ESPAÑA
ILPRA Middle East - Dubai	ILPRA Arabia - Jeddah	Veripack Solutions India Pvt Ltd - Mumbai	ILPRA SYSTEMS ESPAÑA - Mataró
100,0 % 	100,0 % 	99,446 % 	99,36 % 
 <b>ILPRA</b> UNITED KINGDOM	 <b>ILPRA</b> РОССИЯ - RUSSIA	 <b>IPT</b>	 <b>ILPRA</b> KOREA LLC 대한민국
ILPRA UK System Ltd - Swindon	OOO ILPRA RUS - Mosca	I.P.T. S.r.l. - S. Vendemmiano	LLC ILPRA KOREA - Daejeon
70,84 % 	70,0 % 	70,0 % 	60,0 % 
 <b>ILPRA</b> FRANCE			
ILPRA FRANCE - Saint Bazille de Montmel			
51,0 % 			

## OVERVIEW

More Than Machinery

Consolidated expertise in production and sale of machinery for food, non-food and medical packaging products.

**20.000**  
**Machinery sold**

The Group achieves the majority of its revenue from international sales, driven by the globalization strategy launched in recent years.

**6.3**  
**Million in R&D Investments**

**70** Years  
**of experience**

With a wide range of machines and customer-centred technological solutions, ILPRA is one of the main players in the reference market.

**129**  
**Countries served in the world**

Continuous investments in Research & Development have made it possible to internally develop appropriate technologies and new packaging techniques at the forefront of the sector.  
*(Data from the three-year period 2022 - 2025)*





# OUR BRANCHES

We get Everywhere!

No customer is ever out of reach. With 9 subsidiaries and a wide network of dealers worldwide, our team and sales network are always by your side.

Thanks to our global presence, we're able to support customers with everything they need from maintenance and training to installation and after-sales service. All of this is designed to make your experience with our machines as smooth and straightforward as possible.

**Always by the side of productions.**



**1990**

**ILPRA UK**

uk@ilpra.com  
www.ilpra.co.uk

**2011**

**ILPRA VSI**

india@ilpra.com  
www.veripack.com

**2015**

**ILPRA Middle East**

middleeast@ilpra.com  
www.ilpra.ae

**2016**

**ILPRA Russia**

russia@ilpra.com  
www.ilpra.ru

**2024**

**ILPRA Arabia**

arabia@ilpra.com  
www.ilpra.ae

**2024**

**ILPRA Korea**

korea@ilpra.com  
www.ilpra.kr

**2024**

**ILPRA España**

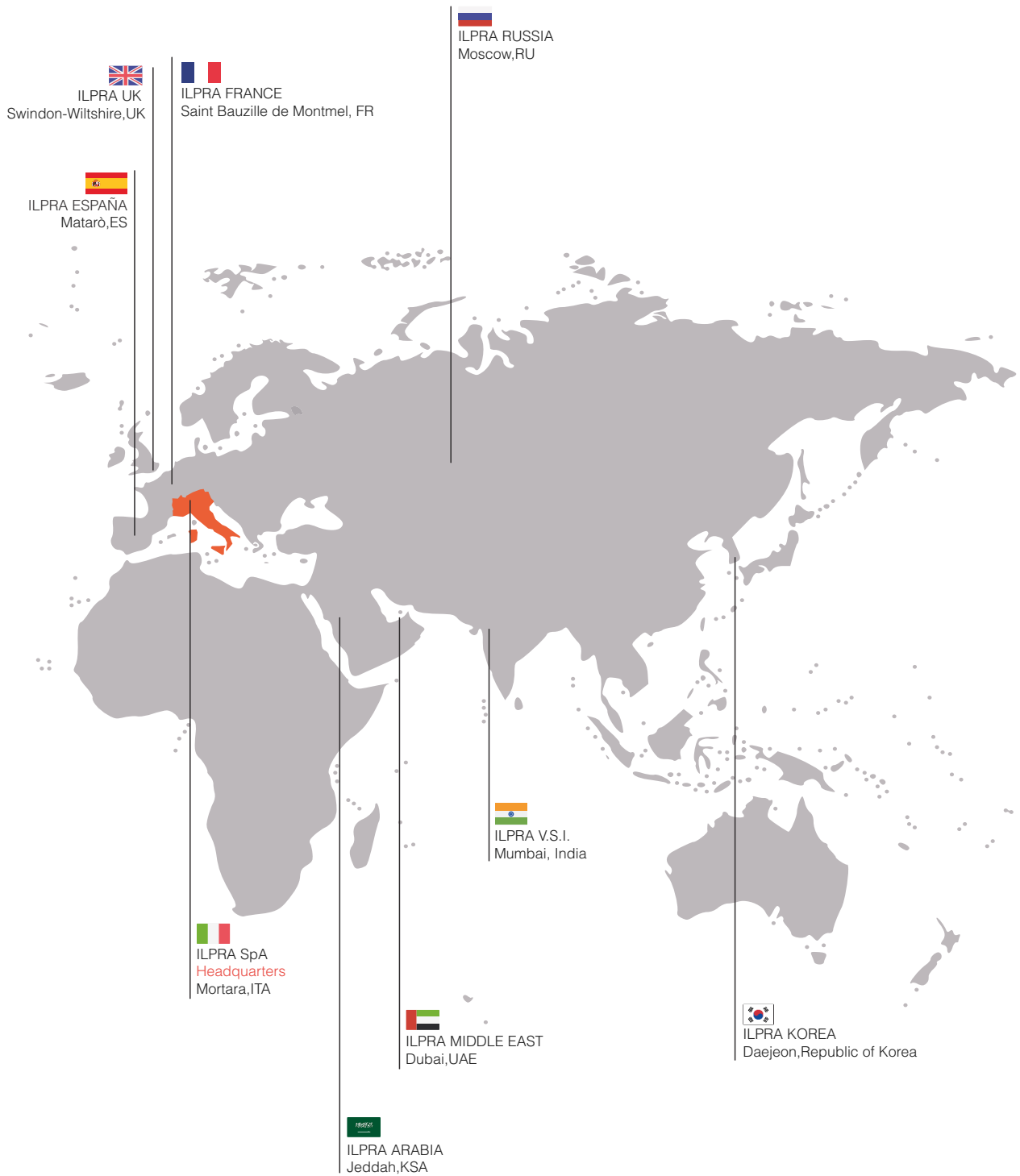
espana@ilpra.com  
www.ilpra.es

**2025**

**ILPRA France**

france@ilpra.com  
www.ilpra.fr



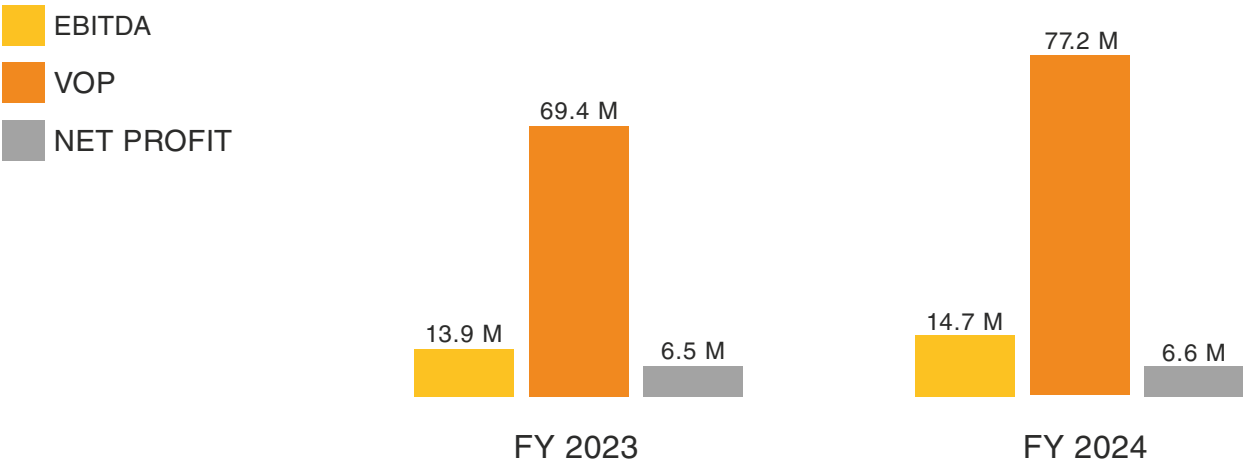




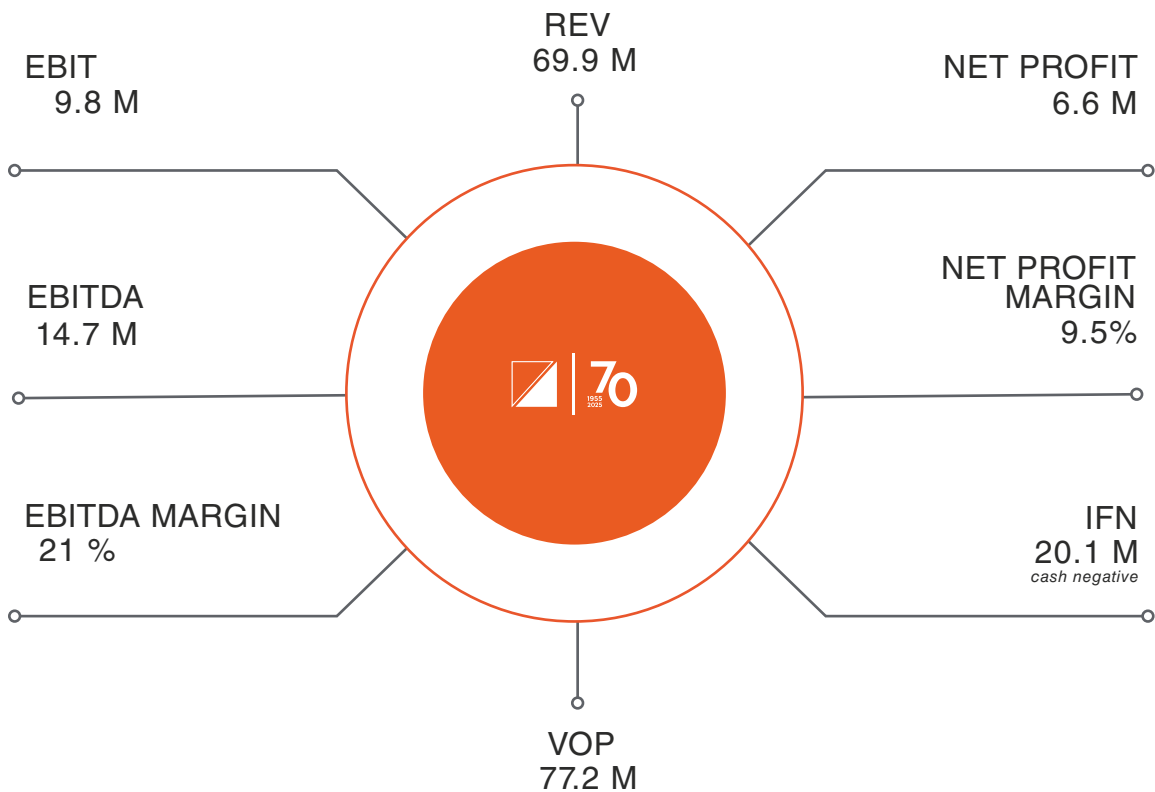
# FINANCIAL DATA

Financial Analysis

Key Indicators (€)



## FINANCIAL OVERVIEW





# SUSTAINABILITY

Our Reason to Be

Our production cycle is designed to protect the environment, with no emissions of harmful substances into the air, soil, or water. Across all departments, production and administrative, we actively implement a waste separation policy to ensure responsible disposal and recycling.

The electricity used by the factory located in Mortara (Italy) is generated in a totally green way through the use of photovoltaic panels. This solar energy system generates approximately 446,510 kWh annually, helping ILPRA avoid the release of nearly 136 tons of CO2 into the atmosphere every year.



# CORPORATE GOVERNANCE

## A Common Goal

ILPRA is committed to promoting a culture of sustainability that involves all its employees and the company's production cycle. This commitment is reflected in concrete initiatives, which encourage production and worker well-being, helping to reduce environmental impact and to promote a healthy and sustainable lifestyle.

ILPRA has implemented several initiatives aimed at incentivizing sustainable production and behavior. First, the company introduced rewards linked to the achievement of specific goals, to incentivize in terms of performance and growth all departments of the company.

To promote employee well-being and encourage sustainable practices, ILPRA has created several dedicated indoor spaces, including a gym and a company canteen. These initiatives foster an active, healthy lifestyle while also supporting the consumption of nutritious, locally sourced, and zero-mile food reinforcing our commitment to sustainability in both health and food choices.

# ESG ITA GROWTH INDEX

## Our Vision for the Future

From SDA Bocconi and CRIF, among the most renowned sources of business information, comes the ESG ITA Growth Index, the first index for the ESG evaluation of SMEs listed on Euronext Growth. This is an essential initiative that aims to raise public awareness of an issue that is already growing rapidly, namely the sustainable ways in which companies operate.

Proper communication of the sustainability path undertaken allows companies to interact effectively with their stakeholders, both direct and indirect. Finally, obtaining a positive ESG rating and communicating it effectively gives companies a solid reputation, improving their ability to attract new partners and customers.

We are deeply proud to be among the top five companies in the ESG Ranking compiled by these prestigious institutions: we thank them, with the promise to improve ourselves continuously.





 **ILPRA®**  
PACKAGING SOLUTIONS







## Our Production

Machines for Every Need

ILPRA designs and manufactures packaging machines for food, medical, and cosmetic products. We offer a wide range of solutions, including automatic and semi-automatic tray sealers, filling machines, thermoformers, and form-fill-seal machines. All of our packaging machines are highly customizable, allowing for seamless integration into existing production environments.





## FoodPack Tray Sealer

### In-Line - Automatic & Semi-Automatic



From small to large-scale production, Foodpack tray sealers are trusted partners, offering a wide range of functions. A variety of optional features ensure easy operation, with operator/machine communication continuously refined and improved over the years. The high level of customization remains one of our key strengths: every project matters because every product is unique.

## Fill Seal Pot Filler

### Rotary & In-Line



Our filling and sealing machines offer a wide range of cup packaging solutions for liquid, pasty, granular, and products with solids in suspension. With our extensive catalogue of options, we provide technology capable of packaging containers made of any material.



## FormPack Thermoformer

### Food and Medical Packaging



From food to medical applications, the thermoformers in the FormPack line enable packaging with both rigid and flexible films, including cellulose-based options. As with all ILPRA models, they integrate seamlessly with both upstream and downstream machine technologies.

## Form Fill Seal

Ultra Clean Processing for High Production



Form Fill Seal machines are highly customizable in terms of format, dosing systems, and cutting configurations. This flexibility enables both individual and multi-pack packaging options. Our solution can thermoform various materials and dose a wide range of products, including yogurt, cheese, and sauces.



## Automation - End of Line

Pick &Place - Robotic Island



With the aim of being able to offer complete packaging solutions, ILPRA designs and manufactures end of line packaging systems suitable for palletizing and boxing previously sealed containers such as trays, cups, jars, etc.

## Complete Lines

Different needs, only one referent: ILPRA

ILPRA has closely analyzed market changes over the years, gaining a deep understanding of its customers' evolving needs. One key demand has been the desire for a single point of reference for packaging projects. In response, the company has positioned itself as a comprehensive partner, offering "turnkey" packaging lines that provide everything necessary to achieve the desired results.











# ILPRA GROUP

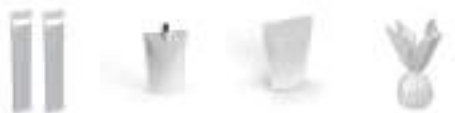
TOTAL PACKAGING SOLUTIONS



Since 1955, ILPRA has been manufacturing and supplying packaging machines for the food, medical, and cosmetic industries. Global sealing specialists - in trays, in cups, through forming and filling.



Since 1989, VERIPACK has been designing and manufacturing high-quality thermoforming machines for the food and medical packaging industries.



MACS is an Italian company founded in 2016, specializing in flexible packaging solutions such as doy packs, sticks, sachets and wraps.



Pentavac is a well-established Italian company in the packaging sector, designing and manufacturing automatic vertical packaging lines since 1997.



# ILPRA GROUP

TOTAL PACKAGING SOLUTIONS



IDM Automation specializes in automated filling, assembly, and packaging solutions, with a strong focus on packaging and process automation for the cosmetics industry.



STREMA is an Italian company that designs and manufactures machines for the production and packaging of single-head cotton pads for medical, chemical, and industrial applications.



MIGLIORINI, founded in 1970, has extensive experience in the production of primary food packaging machines. The company specializes in custom solutions that enhance efficiency and drive innovation in the food industry.



The joint venture between ILPRA and TLM, established in 2025, represents a strategic collaboration that combines ILPRA's expertise in tray sealing with TLM's proficiency in flowpack machinery, creating a powerful synergy to deliver advanced and customized packaging solutions.



**DISCOVER MORE**

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MORE THAN 70 YEARS OF MACHINERY

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MADE IN ITALY  
SINCE 1955

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