

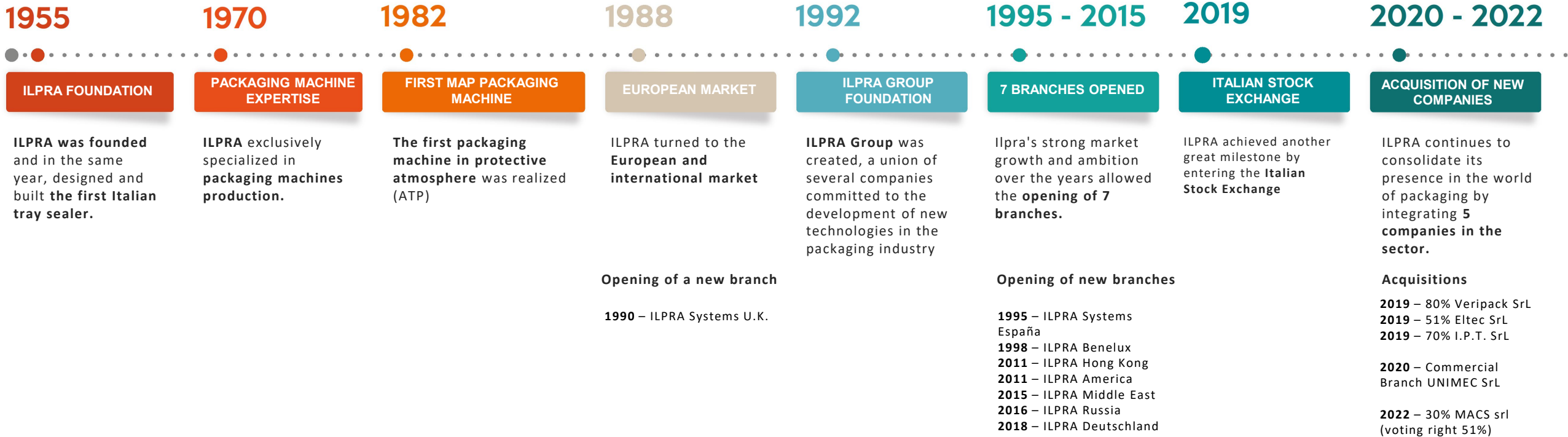


FINANCIAL PROFILE



Our Story

Almost 70 years of Packaging story





Our Values



MISSION

We support each customer on a path of growth and improvement, **offering more than machinery.**

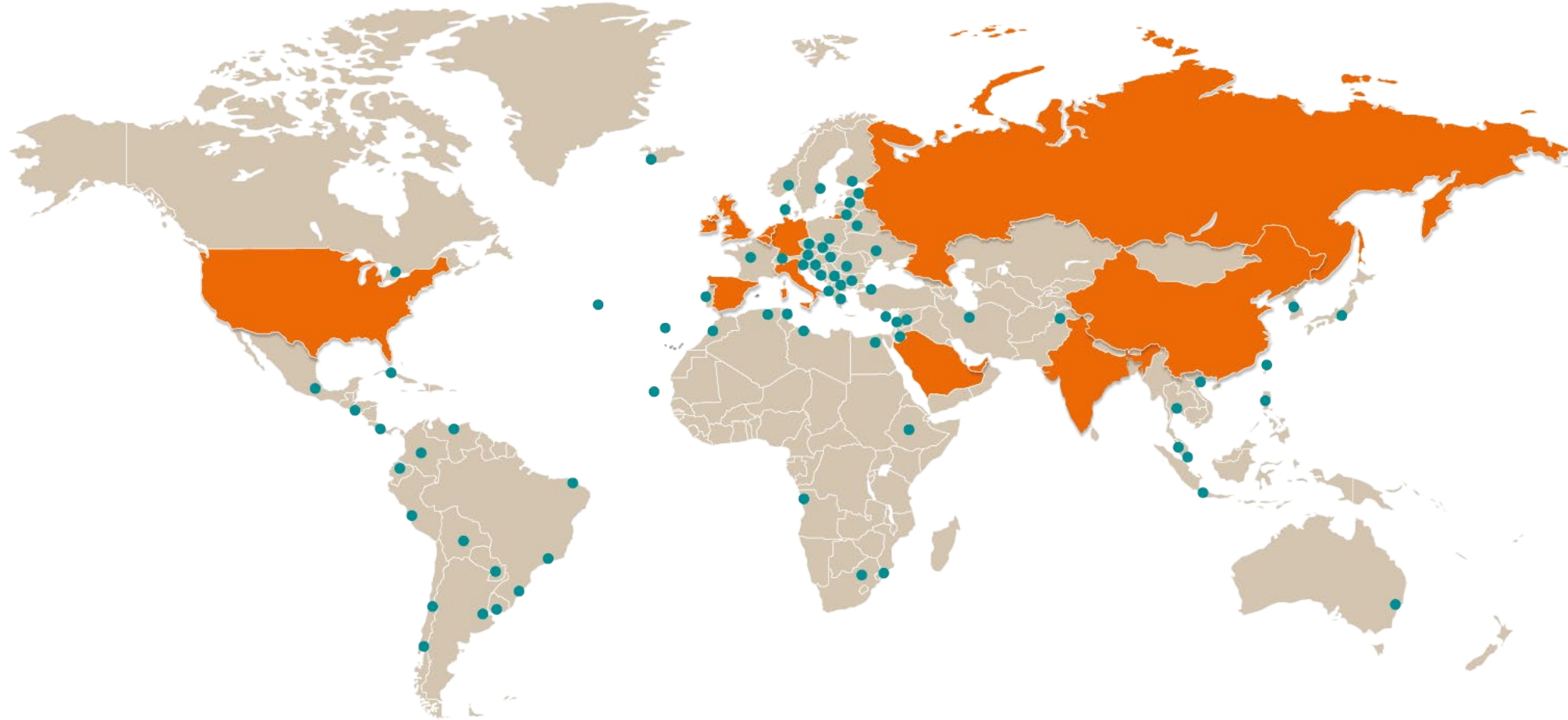


VISION

Increase quality in **packaging by creating added value** for product and production.



Our Business Coverage



	Branches
	Dealers



Overview

Statistics of 2021

+60

YEARS OF EXPERIENCE

Consolidated expertise in production and sale of machinery for food, non-food and medical packaging products.

+129

COUNTRY WHERE WE ARE PRESENT

The Group achieves its turnover (€ 42.2 million in 2021) mainly through sales on the foreign market (58% FY2021), thanks to the internationalization process which has been launched in recent years.

+18.000

MACHINES SOLD

With a wide range of machines and customer-centred technological solutions, ILPRA is one of the main players in the reference market.

2,3 mln €

INVESTIMENTI R&D

Continuous investments in Research & Development have made it possible to internally develop appropriate technologies and new packaging techniques at the forefront of the sector. Innovative SME from July 2018. Data from the last 3 years.

FY 2021	€	%
VDP	€ 44,0 M	+21,1 %
EBITDA	€9,0 M	+46,2 %
EBITDA MARGIN		21,32 %
NET PROFIT	€ 5,3 M	+65 %
NET PROFIT MARGIN		12,48 %
PFN	€ -3,4 M*	

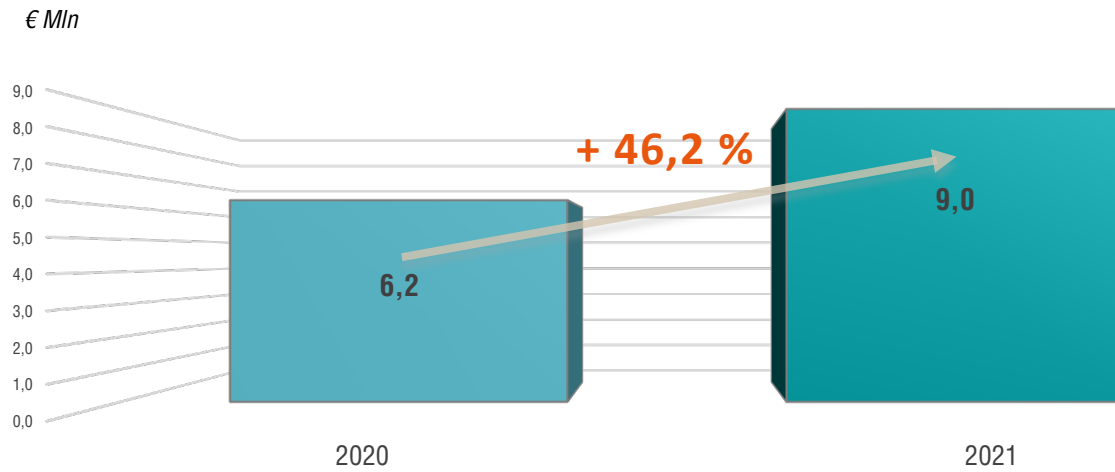
*PFN cash positive

Source: Company management data processing

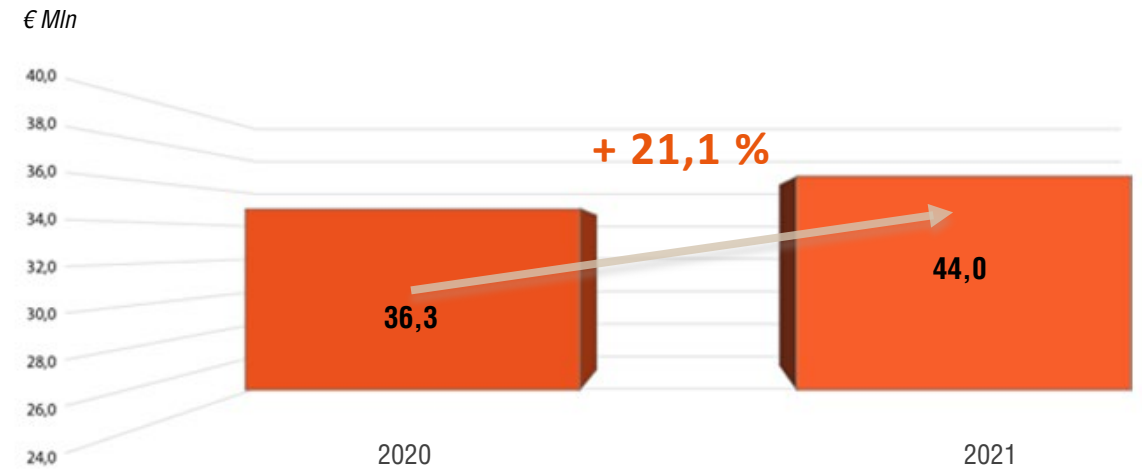


Our Results

CONSOLIDATED EBITDA



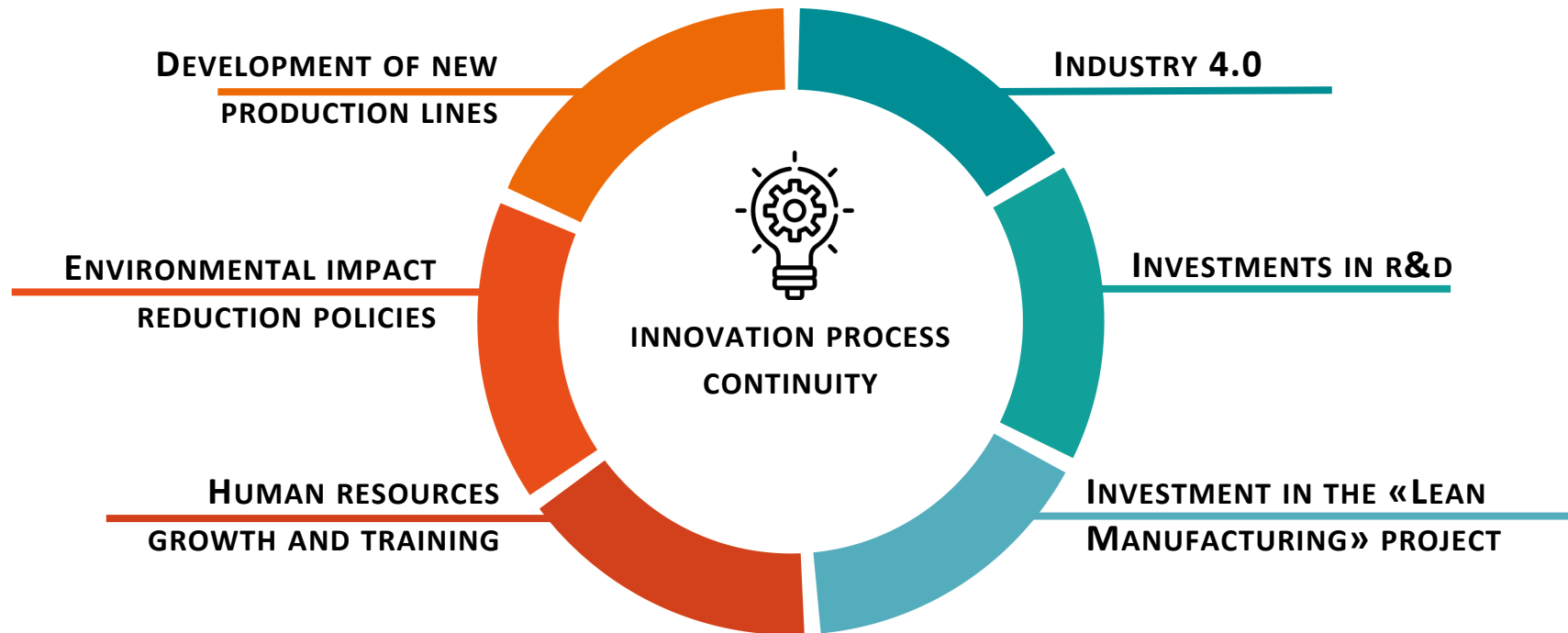
CONSOLIDATED VALUE OF PRODUCTION





Innovation

Our look to the future





Policies to Reduce Environmental Impact

Our part for change



Ilpra SpA has started a **significant transformation of its machinery** which, thanks to the use of sophisticated brushless motors and modern technologies, allows considerable energy savings. The headquarters in Mortara, the core of the entire production process with about 200 employees, produces **almost 70% of the energy needed**, the company expects to reach 100% by the end of 2022. Between 2020 and 2021 Ilpra **avoided the emission of about 400 tons of CO2 into the atmosphere**. In addition, Ilpra does not generate air emissions and does not discharge into water or soil any polluting materials resulting from its production process.



Quality Always Beside the Machine

**CUSTOMER NEEDS
ACQUISITION**

DESIGN

PRODUCTION

- Carpentry (2 laser cuts – 4 folding machines)
- MUT (24 working centers)

MACHINE TIME LINE

QUALITY

QUALITY OF RAW MATERIALS

Inox certified and purchased directly from top level producers

CONTROL OF SELF-PRODUCED PARTS

Analysis and control of self-produced parts

QUALITY OF SUPPLIERS

Mitsubishi, Festo, Siemens, Busch, Rockwell etc..

Selected according to:

- Delivery time
- Non-conformity
- Quality
- Service
- Reliability

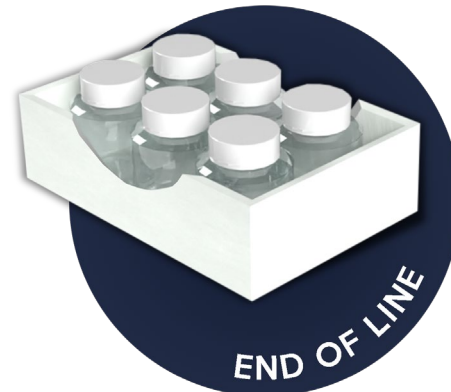
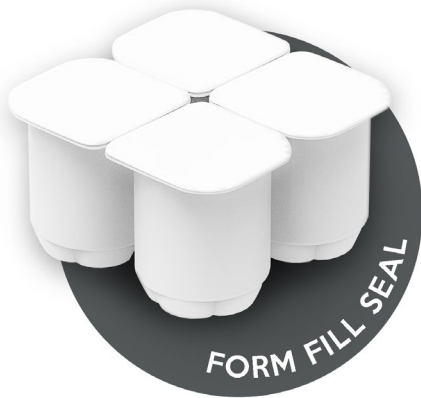
CONTROL OF INCOMING GOODS FROM SUPPLIERS

Certification and periodic review of all instruments



Our Production

Machines for all requirements





FoodPack Tray Sealer

In-Line, Automatic & Semi-Automatic

From small to large-scale production, our Foodpack tray sealers are reliable partners with a wide range of functions. Many options ensure simple operations, with operator/machine communication that has been revised and improved over the years. Personnel recognition, predictive maintenance, anti-crush system and industry ready 4.0 are just some of the features on our models. The high possibility of customization is, as always, one of our most important added values: **every project is important because every product is unique.**





Fill Seal Pot Filler

Rotary & In-Line

With its filling/sealing machines of the Fill Seal line, Ilpra offers packaging solutions for all types of **liquid, creamy, pasty and granular products**.

Dosers are completely washable without having to be disassembled, with the ability to process both **hot and cold even two products simultaneously**. All models of our Fill Seal line are designed to work in **film and lid versions** and to pack in different applications: **sealing, vacuum gas and gas flush**.

Maximum integrability and customization are the basic features of our Fill Seal machines.





FormPack Thermoformer

Food and Medical Packaging

Ilpra's FormPack line includes thermoforming and sealing packaging solutions. The possibilities are numerous: the machines are designed for **customized design** starting from the pitch and band required by the customer's product. The timing and method of packaging varies depending on the thickness to be thermoformed and the material used for sealing. Our thermoforming packaging machines are **ideal for food packaging**, but are also ideally suited for the **packaging of medical products**.





Form Fill Seal

Ultra clean processing for high production

Our **Form Fill Seals** are designed and built for different production requirements. These machines are **fully customisable** in terms of format, dosing systems and cutting configuration, allowing for both individual and multi-pack production. The main **movements are servo-driven**, allowing maximum precision, reliability and efficiency to enable high-level production performance. Ilpra's renewed range of FFS machines has been designed and developed by the **working group dedicated to this technology**, starting from the long experience accumulated over the years in in-line thermoforming and applying the most recent technological innovations linked to investment goods suitable for primary packaging and filling within **the industrial architecture of the smart factory 4.0**.





End Of Line

Ending with style

Highly customizable end-of-line solutions that can be integrated into any production line. There are no standard models, as the needs of the product in this phase of the packaging process are always different. We provide a **design phase together with our technical department** to design the best solution for your production needs. **Ilpra supplies case packers, Pick&Place, robotic arms and palletizers.**

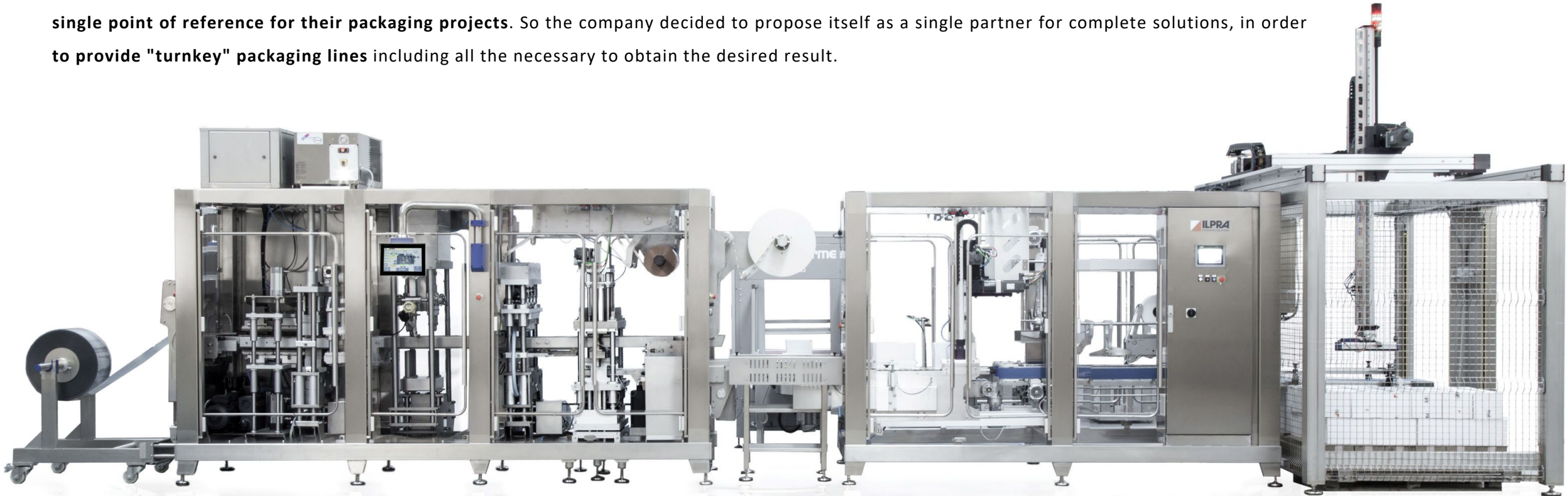




Complete lines

Different needs, only one referent.
Completely Ilpra

Ilpra has analyzed the changes in the market over the years, understanding the needs of its customers. Among these, there is the need to have a **single point of reference for their packaging projects**. So the company decided to propose itself as a single partner for complete solutions, in order to provide "turnkey" packaging lines including all the necessary to obtain the desired result.



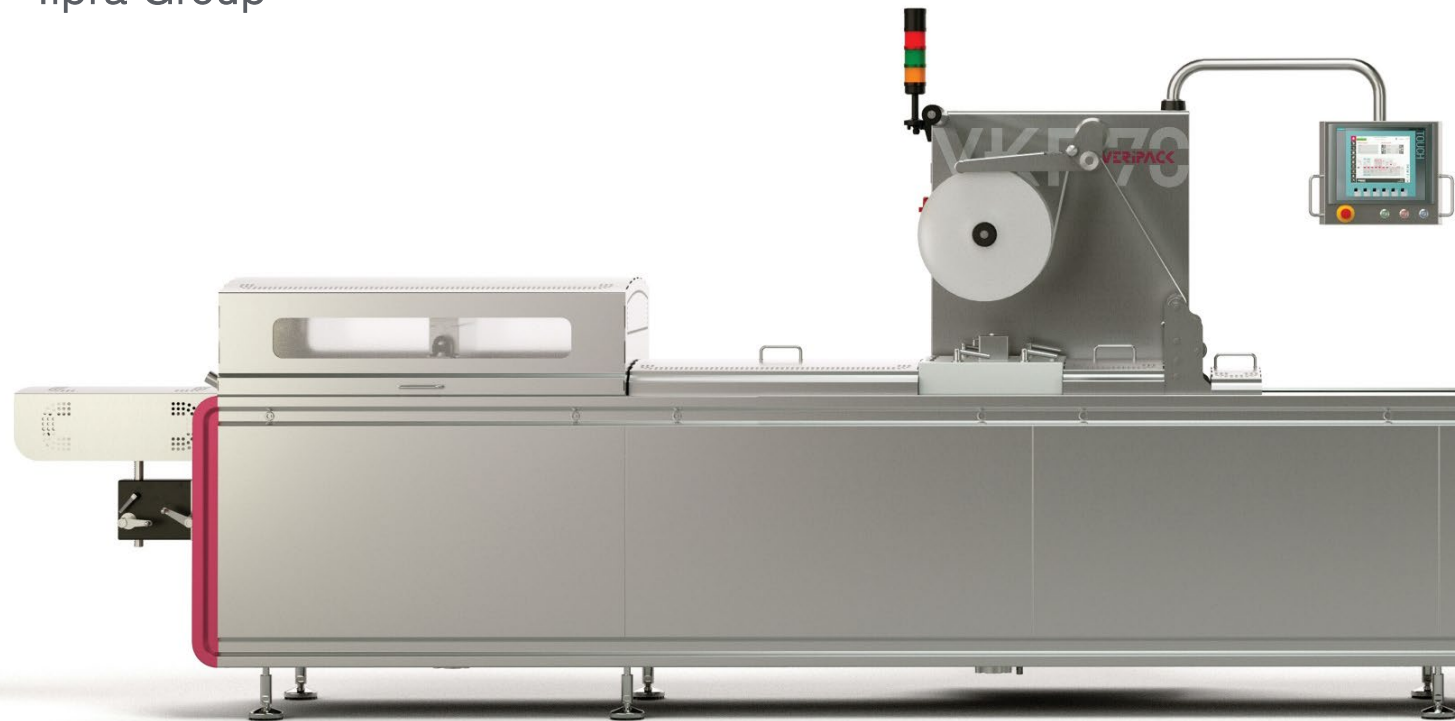


Our Companies

Ilpra Group

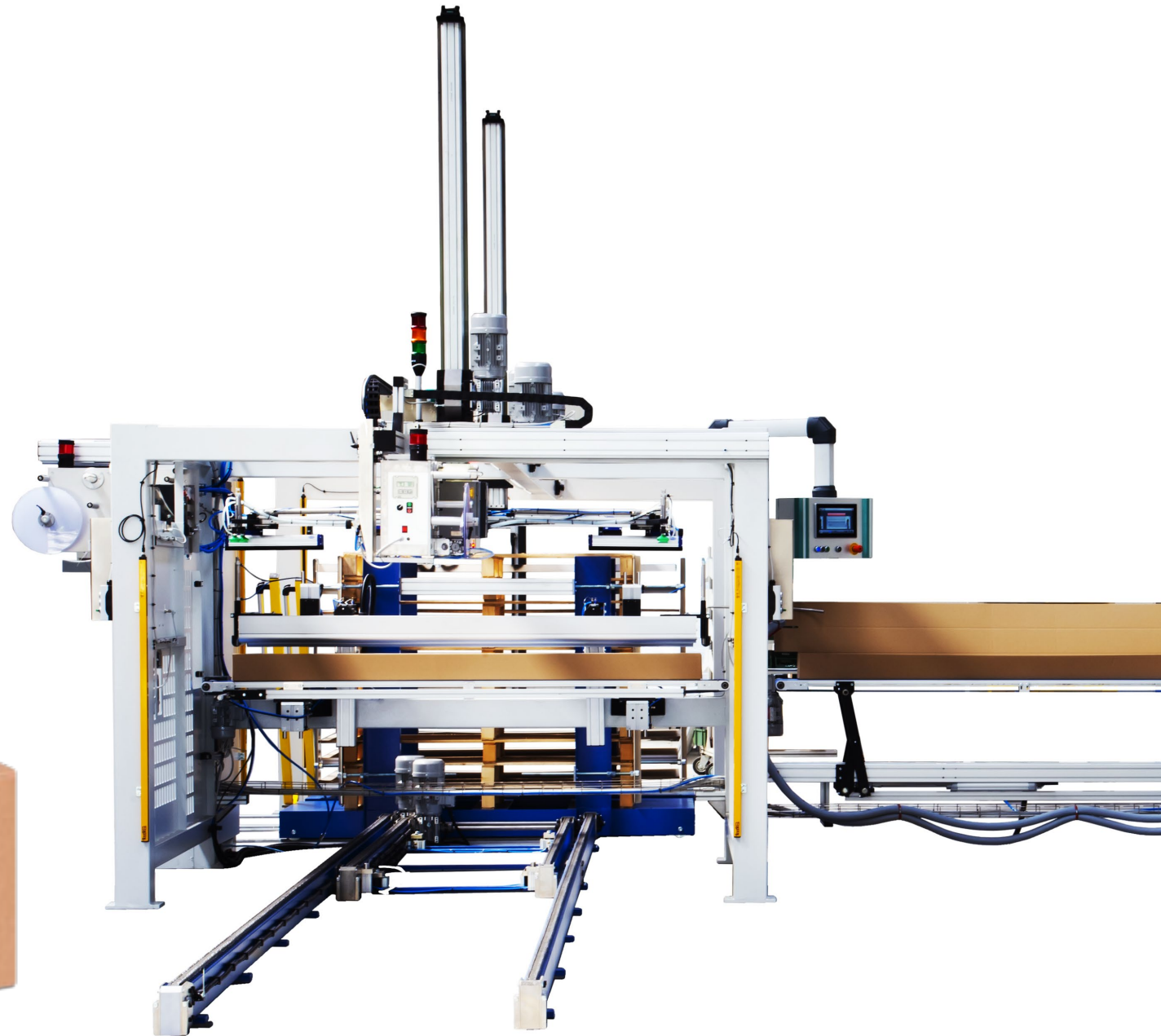
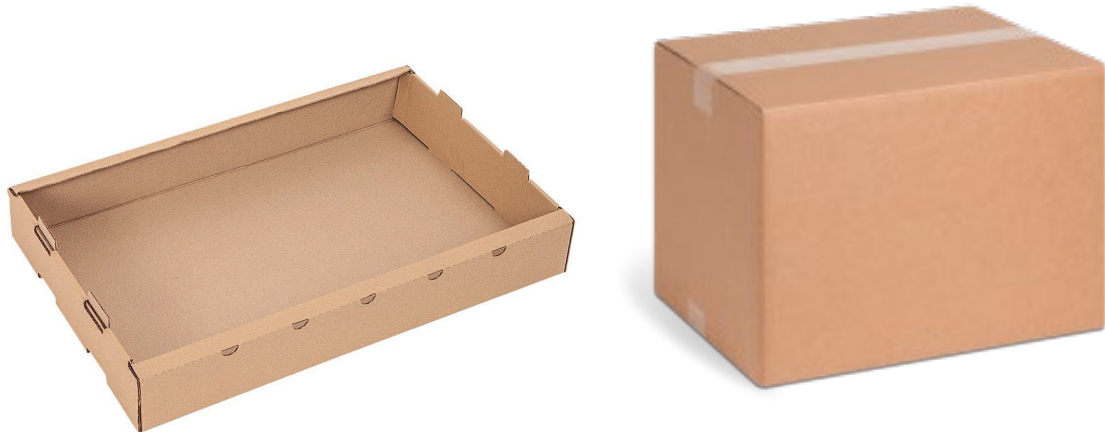


Veripack, part of the Ilpra Group since 2019, is a leading company in the **design and creation of high quality thermoforming machines**. With a highly widespread sales network and strong experience in the field of food packaging, Veripack gets where Ilpra's thermoforming machines cannot: **total customization and very high productivity**.





Eltec is a company with a long experience in the design of **end of line machines**. Ilpra acquired the company in 2019 with the intention of creating an added value for its customers: **the supply of tailor-made end of line equipment** to offer a unique partner for the entire packaging machine + end of line. This offers a **strong advantage in terms of compatibility and integrability** of the acquired technologies, ensuring greater effectiveness and security for the customer's investment.





STREMA S.r.l. was founded in 1989 with the aim of **providing high quality and easy customizable machines.** The company designs and manufactures machines for the **production and packaging of cotton swabs single-headed cotton swabs for medical, chemical and industrial use.** Machines for the production of round, oval and square pads for cosmetic and medical use.





MACS S.r.l. is an Italian company founded in 2016. It's a reality active in the production and sale of packaging machines, mainly in the food, pharmaceutical, and home & personal care sectors, with applications in flexible packaging, in particular for doypack bags and in chocolate packaging.



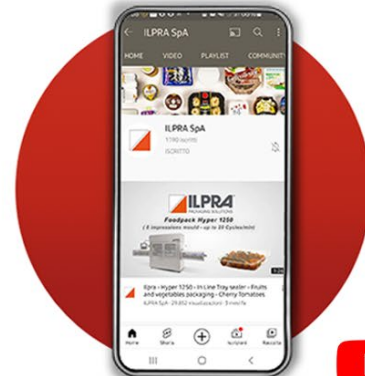
How to find us

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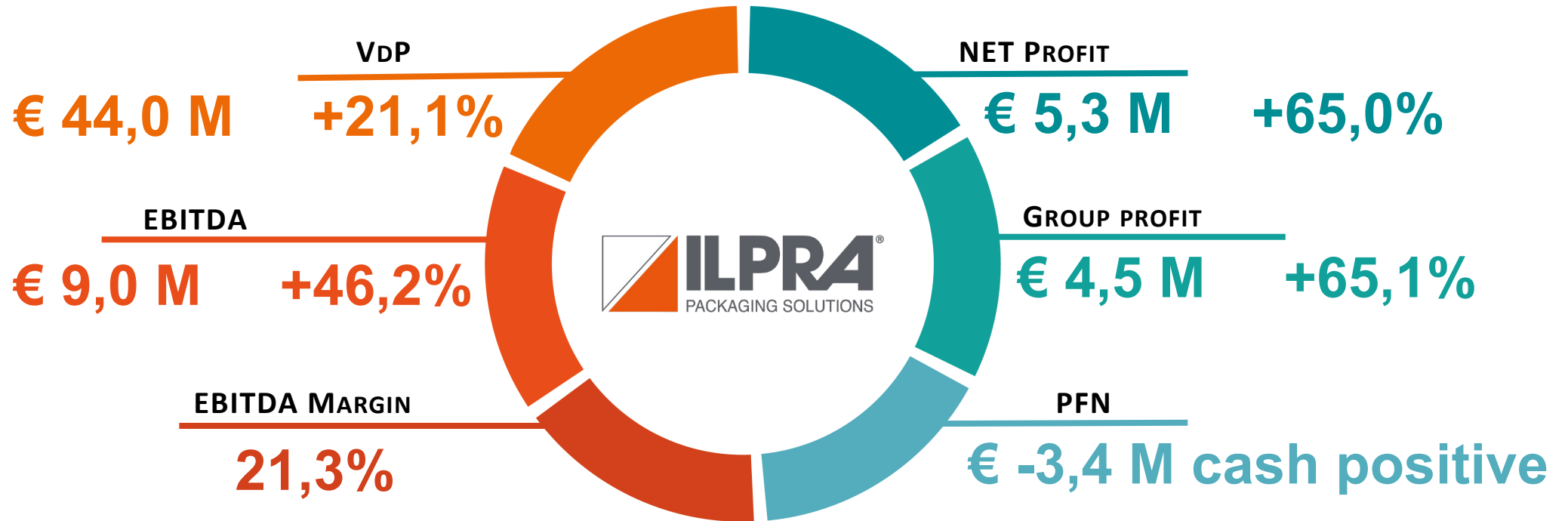
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Financial Highlights

Data of the 31.12.2021





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MORE THAN MACHINERY